

Exhibit 25
(Redacted)
(Previously Filed Under Seal as Dkt. 510-23)

Message

From: Oliver Clark [OliverClark@fico.com]
Sent: 3/26/2015 12:29:09 PM
To: Natalie Gundy [NatalieGundy@fico.com]
Subject: FW: Chubb Insurance - Decision Simulatorr
Importance: High

Hi Nat,

Hope you're well.

Could you possibly pull the Chubb Insurance contracts relating to their licences for Blaze Advisor? We're trying to license an add-on (Decision Simulator) and need to know the terms of the original ELA for Blaze Advisor (signed in the US).

Thanks,

Olly

From: Andy Moffat
Sent: 26 March 2015 15:57
To: Larry Jacobson; Oliver Clark
Cc: Mark Collingwood
Subject: Chubb Insurance - Decision Simulatorr
Importance: High

Hi both,

Not sure how you want to communicate this as I've never seen a proposal that includes Decision Simulator before???

But we've agreed the price should be [REDACTED] for an UK Decision Simulator upsell (based on the existing agreement).

Pretty sure the agreement is perpetual but I can't access Pramata to check.

Can you communicate this to the client and I can get the necessary legal work drafted.

What's the chance of this closing in quarter do you think?

The Blaze license is an ELA and not country specific so nothing to pay there.



Cheers

Andy

From: Larry Jacobson
Sent: 26 March 2015 10:40
To: Andy Moffat
Cc: Mark Collingwood; Oliver Clark
Subject: Re: Licenses

Hi Andy.

Reach out to Russ, he did the original deal with Chubb, global Blaze ELA.

However, Decision Simulator could be an up sell, and if procured by Chubb Europe, we could probably recognise the revenue on that.

First stop, Russ, then we can discuss what the guys in the UK need.

Cheers

Larry

Sent from my iPhone

On 26 Mar 2015, at 10:36, Andy Moffat <AndyMoffat@fico.com> wrote:

Quick question... is Chubb not managed from the US?

Should the US sales guys be doing this as they control the commercial relationship?

More than happy to help otherwise, but I am sure it's a US contract they have?

Andy

From: Oliver Clark
Sent: Wednesday, March 25, 2015 3:57 PM

To: Andy Moffat
Cc: Mark Collingwood
Subject: FW: Licenses

More information for you Andy.

From: htonkin@chubb.com [<mailto:htonkin@chubb.com>]
Sent: 25 March 2015 15:54
To: Oliver Clark
Cc: davidgibbs@chubb.com
Subject: Re: Licenses

Yes, correct thanks Olly.

If your account exec can back to us ASAP with a pricing model that would be great as we need to seek funding for this.
Hint- don't make it too steep day one as it will make the business case in the future for global adoption less appealing ;-)

Cheers

Hamish

Hamish Tonkin

**Hamish Tonkin | CAH Global Enterprise Architect / APZ Architecture Authority | Chubb Insurance Company of Europe
SE**

Cottons Centre, Hays Lane, London, SE1 2QP UK | Direct Line: [0207 895 3435](tel:02078953435) | Mobile: [+44 \(0\)7500 063178](tel:+4407500063178)

On 25 Mar 2015, at 12:38, "Oliver Clark" <OliverClark@fico.com> wrote:

Thanks Hamish – I have forwarded this request to the FICO Account Executive for Chubb. I am assuming that this is purely to cover commercial property insurance, on a pan-European basis?

Regards,

Olly

From: htonkin@chubb.com [<mailto:htonkin@chubb.com>]
Sent: 24 March 2015 16:01
To: Oliver Clark

Cc: davidgibbs@chubb.com

Subject: Re: Licenses

Thanks Olly,

The usage would be policy admin system

Cheers

Hamish

Hamish Tonkin

**Hamish Tonkin | CAH Global Enterprise Architect / APZ Architecture Authority | Chubb Insurance Company of Europe
SE**

Cottons Centre, Hays Lane, London, SE1 2QP UK | Direct Line: [0207 895 3435](tel:02078953435) | Mobile: [+44 \(0\)7500 063178](tel:+4407500063178)

On 24 Mar 2015, at 16:00, "Oliver Clark" <OliverClark@fico.com> wrote:

Hello Hamish,

Good to meet you again, also.

I don't believe your current licence covers the usage of the Decision Simulator module, but let me check the contracts library. Blaze Advisor licenses are typically scoped by application area – could you please supply me with a description of the application(s) you would like to use this within?

Regards,

Olly

From: htonkin@chubb.com [<mailto:htonkin@chubb.com>]

Sent: 24 March 2015 09:57

To: Oliver Clark

Cc: davidgibbs@chubb.com

Subject: Licenses

Hi Oli,

good to meet up again.

Would you please be able to chase down whether we have Decision Simulator as part of our license agreement.

If not, can you please provide a high level cost for this component?

Many thanks

Hamish

Hamish Tonkin

Hamish Tonkin | CAH Global Enterprise Architect / APZ Architecture Authority | Chubb Insurance Company of Europe SE
Cottons Centre, Hays Lane, London, SE1 2QP UK | Direct Line: 0207 895 3435 | Mobile: +44 (0)7500 063178



Hamish Tonkin
CAH Global Enterprise Architect
Chubb Insurance Company of Europe SE
Cottons Centre, Hays Lane, London, SE1 2QP UK

T: +44 20 78953435 F:

M: +44 (0)7500 063178 W: www.chubb.com/uk Twitter: [@ChubbEurope](https://twitter.com/ChubbEurope)

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Hamish Tonkin
CAH Global Enterprise Architect
Chubb Insurance Company of Europe SE
Cottons Centre, Hays Lane, London, SE1 2QP UK

T: +44 20 78953435 F:

M: +44 (0)7500 063178 W: www.chubb.com/uk Twitter: [@ChubbEurope](https://twitter.com/ChubbEurope)

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